### Aaron M. Hoffman

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Curriculum vita March 2017

### **Education**

Ph.D., Political Science. University of Pittsburgh, Pittsburgh, PA., 2001.

M.A., Political Science. University of Pittsburgh, Pittsburgh, PA., 1994.

B.A., Political Science. Columbia University, New York, NY. 1992.

#### **Academic Positions**

Associate Professor, 2011-Present, Department of Political Science, Purdue University.

Associate Professor, 2012-Present Department of Psychological Sciences, Purdue University (Courtesy appointment).

Visiting Fellow, Fall 2015, Center for International Peace and Security Studies, McGill University.

Associate Professor, 2010-2011, Department of Political Science, Northern Illinois University.

Assistant Professor, 2001-2010, Department of Political Science, Purdue University.

## **Publications**

#### Journal articles

Hoffman, Aaron M. and William Shelby. Forthcoming. "When the Laws of Fear Do Not Apply: Effective Counterterrorism and the Sense of Security from Terrorism." *Political Research Quarterly*.

Asal Victor, and Aaron M. Hoffman. 2016. "Media Effects: Do Terrorist Organizations Launch Foreign Attacks in Response to Press Freedom or Press Attention?" 33 (4): 381-399. Conflict Management and Peace Science doi:10.1177/0738894215579622.

- Hoffman, Aaron M., Christopher R. Agnew, Laura Vanderdrift, and Robert Kulzick. 2015. "Norms, Diplomatic Alternatives, and the Social Psychology of War Support." *Journal of Conflict Resolution*. 59 (1): 3-28.
- Hoffman, Aaron M., Crystal Shelton, and Erik Cleven. 2013. "Press Freedom, Publicity, and the Cross-national Incidence of Transnational Terrorism." *Political Research Quarterly* 66 (4): 896-909.
- Aleprete, Michael E., and Aaron M. Hoffman. 2012. The Strategic Development of Border Areas: Explaining Variation in Interaction Opportunity Across Land Borders. *International Interactions* 38 (1): 1-28.
- Hoffman, Aaron M., Dwaine H.A. Jengelley, Natasha Duncan, Melissa Buehler, and Meredith L. Rees. 2010. "How Does the Business of News Influence Terrorism Coverage? Evidence from the Washington Post and USA Today, 1977-2006." *Terrorism and Political Violence*. 22:4, pp. 559-580.
- Hoffman, Aaron M. 2010. "Voice and Silence: Why Groups Take Credit for Acts of Terror." *Journal of Peace Research*. 47:5, pp. 615-626.
- Hoffman, Aaron M., Christopher R. Agnew, Justin J. Lehmiller, and Natasha T. Duncan. 2009. "Satisfaction, Alternatives, Investments, and the Microfoundations of Audience Cost Models." *International Interactions*. 35:4, pp. 365-389.
- Hoffman, Aaron M. 2007. "Structural Causes of Trusting Relationships: Why Rivals do not Overcome Suspicion 'Step-by-Step'." *Political Science Quarterly*. 122:2, pp. 287-312.
- Agnew, Christopher R., Aaron M. Hoffman, Justin J. Lehmiller, and Natasha T. Duncan. 2007. "From the Interpersonal to the International: Understanding Commitment to the "War on Terror." *Personality and Social Psychology Bulletin*. 33:11, pp. 1559-1571.
- Hoffman, Aaron M. 2002. "A Conceptualization of Trust in International Relations." *European Journal of International Relations*. 8:3, pp. 375-401.
- Gochman, Charles S. and Aaron M. Hoffman. 1996. "Peace in the Balance? A Matter of Design." *International Studies Notes*. 21:2, pp. 20 25.

# Book

Hoffman, Aaron M. 2006. *Building Trust: Overcoming Suspicion in International Conflict*. Albany: State University of New York Press.

# Book chapters

Hoffman, Aaron M., William P. Shelby, and Courtney I. Page. Forthcoming. "Media Coverage of Disasters and Terrorist Attacks." In J. Eric Dietz and David R. Black, eds. *Large Scale Event Security Planning and Emergency Management*. Taylor and Francis.

#### Grants

- "Nuclear Security Education Program to Purdue University-Phase I." Pacific Northwest National Laboratory.
- "ISIS Versus The Daily Show or Can Humor Thwart the Pernicious Effects of Terrorism on Racial Attitudes?" 2015 Purdue University Center for Research on Diversity and Inclusion Seed Grant, \$500.
- "Terrorism Coverage and the Fear of Terrorism." 2013 Kinley Trust Award (with Christopher Kowal), \$20,000.
- "State Based Financial Liberalization." 2013 Purdue Research Foundation Grant (with Robert Kulzick), \$16,000.
- "IGOs, Democratization, and Transnational Terrorism." 2012 Purdue Research Foundation Grant (with Crystal Shelton), \$16,000.
- "Give me your young, your talented, and your educated: The Global Competition for Highly Skilled Labor." 2009 Purdue Research Foundation Grant (with Natasha Duncan), \$16,000.
- "Counter-terrorism and human rights: explaining differences in the scope and brutality of states' responses to terrorism." 2006 Purdue Research Foundation Grant (with Mariya Omelicheva), \$16,000.
- "Rebel Yell: When Groups Claim Responsibility for Acts of Terror 1968-2001." \$7000, Purdue Research Foundation (PRF) 2004 Summer Grants Program.
- "Taking Credit for their Work: When Groups Claim Responsibility for Acts of Terror." \$500, 2002 Purdue Faculty Incentive Grant.

# Work in Progress

- Shelton, Crystal, Erik Cleven, and Aaron M. Hoffman. "Press attention, deadly terrorism, and the liberty-security balance." [Under review].
- Hoffman, Aaron M. and William Shelby. "Breaking the laws of fear: Counterterrorism coverage and the sense of security from terrorism." [Under review].
- Hoffman, Aaron M., and Jose Kaire de Francisco. "Terrorism at 6:00: Effects of Prolonged Exposure." [Preparing for submission].
- Hoffman, Aaron M. "What Laboratory Experiments Can Contribute to the Study of Emotions in International Relations." [Working paper].
- Hoffman, Aaron M. Positive and Negative Sentiment in News Coverage of the Boston Marathon Bombing. [Working paper].
- Cleven, Erik, Crystal Shelton, and Aaron M. Hoffman. "Violent Attention Seekers: A Dyadic Approach to Press Coverage and Transnational Terrorist Attacks." [Working paper].
- Jengelley, Dwaine H. A. and Aaron M. Hoffman. "Bottom line pressure and the tone of terrorism coverage." [Working Paper].
- Hoffman, Aaron M. and Michael Aleprete Jr., Understanding the permeability of borders through time. [Working paper].

#### *Non-refereed publications*

- Hoffman, Aaron M. 2015. Support for War or Polls on Steroids? On Americans' Enthusiasm for Military Operations Against Iran. *Political Violence* @ *a Glance*. http://politicalviolenceataglance.org/2015/04/15/support-for-war-or-polls-on-steroids-on-americans-enthusiasm-for-military-operations-against-iran/
- Hoffman, Aaron M. 2014. Review of *Trust in International Cooperation: International Security Institutions, Domestic Politics, and American Multilateralism*. By Brian C. Rathbun. New York: Cambridge University Press, 2012. *Perspectives on Politics*, 12:2, pp. 549-550.
- Hoffman, Aaron M. 2014. Review of James Lebovic's *Flawed Logics: Strategic Nuclear Arms Control from Truman to Obama*. Baltimore: The Johns Hopkins University Press. H-Diplo Roundtable, Vol. 6: No. 9. http://www.issforum.org/ISSF/PDF/ISSF-Roundtable-6-9.pdf

- Hoffman, Aaron M. 2011. "Trust, competence, and nuclear weapons: how command and control systems undermine trust among nuclear states and what to do about it." Working Paper No. 1 of the project on 'The Challenges to Trust-Building in Nuclear Worlds,' ESRC/AHRC Global Uncertainties Programme.
- Hoffman, Aaron M. 2011. Book Review: "The Israeli Secret Services and the Struggle Against Terrorism. New York: Columbia University Press." Shofar: An Interdisciplinary Journal of Jewish Studies. 30:1, pp. 163-165.
- Hoffman, Aaron M. 2009. "Review of Chaliand, Gérard and Arnaud Blin eds. 2007. *The History of Terrorism: From Antiquity to Al Qaeda*. Berkeley: University of California Press." *Shofar: An Interdisciplinary Journal of Jewish Studies*.
- Hoffman, Aaron M. 2007. "Understanding Terror Networks." *The Journal of Conflict Studies*. 37:1, pp. (Book review).
- Review of Andrew H. Kydd's *Trust and Mistrust in International Relations*. Princeton: Princeton University Press. Vol 121, no. 1 (Spring 2006). *Political Science Quarterly*, pp. 147-148.
- Hoffman, Aaron M. 2003. "Middle East Peace Looks to be a Road Map to Nowhere." *USA Today: The Magazine of the American Scene*. Vol. 132 no. 2700.
- Hoffman, Aaron M. "Without Security First, No Peace is Possible." *Indianapolis Star.* 30 May 2003, A19.
- Clawson, Rosalee, Aaron Hoffman, and James A. McCann. 2001. "If We Only Knew Then . . ." The Political Methodologist: Newsletter of the Political Methodology Section of the American Political Science Association. 10:1, pp. 4-5.

## **Invited lectures**

- Parsing the Passions: Methodology and Emotion in International Relations. "What Laboratory Experiments Can Contribute to the Study of Emotions in International Relations." International Studies Association Research Grant Recipient Workshop, Atlanta, Georgia, March 2016.
- Center for International Peace and Security Studies workshop, McGill University, "Terrorism at 6:00 p.m.: Effects of Prolonged Exposure." Montreal, Canada, November 2015.
- Carlton University, Department of Political Science, "Terrorism at 6:00 p.m.: Effects of Prolonged Exposure." Ottawa, Canada, November 2015.

- Workshop on Disaggregating Terrorism Data, Peace Science Society conference, Philadelphia, PA. 2014.
- Workshop on the Psychology of Terrorism, International Institute for Counter-terrorism 14<sup>th</sup> Annual Conference, IDC Herziliya, "Effective Counterterrorism and the Sense of Security from Terrorism: Possible Application to the Recent Israeli Experience?" Herziliya, Israel, 2014.
- Purdue University, Department of Psychological Sciences Brown Bag Lecture Series, 2012: "Diplomatic Alternatives and the Social Psychology of War Support."
- Roundtable presentation at 2009 British International Studies Association conference, Leicester: "Trust competence, and nuclear weapons: how command and control systems undermine trust among nuclear states and what to do about it."
- PIPES lecture series, University of Chicago, 2008: "Is Terrorism Influenced by the Business of News? Evidence from the Washington Post, 1977-2004."

# **Conference presentations**

- "How experiments can advance the study of emotions in world politics," presented at 2017 International Studies Association convention, Baltimore MD.
- "Gendered Rationales and Support for Military Intervention" (with Kaitlin Kelly-Thompson), working paper, presented at 2017 International Studies Association convention, Baltimore MD.
- "Boston Strong" presented at 2017 International Studies Association convention, Baltimore MD.
- Hoffman, Aaron M. and Dwaine H. Jengelley. 2016. "Does bottom-line pressure make terrorism coverage more negative? Evidence from a Twenty Newspaper Panel Study. Paper presented at the International Studies Association Meeting, Atlanta, GA.
- Hoffman, Aaron M. 2015. "Positive and Negative Sentiment in News Coverage of the Boston Marathon Bombing." Paper presented at the Midwest Political Science Association Meeting, Chicago, IL.
- Cleven, Erik, Crystal Shelton, and Aaron M. Hoffman. "Violent Attention Seekers: A Dyadic Approach to Press Coverage and Transnational Terrorist Attacks." Paper presented at the Midwest Political Science Association Meeting, Chicago, IL.

- Hoffman, Aaron M. and William Shelby. 2014. "Breaking the 'Laws of Fear': Effective Counterterrorism and the Sense of Security from Terrorism." Paper presented at the Society for Terrorism Research Conference, Boston, MA.
- Michael Aleprete Jr. and Aaron M. Hoffman, "Trade, War and the Evolution of Transportation Networks in Border Areas: 1963-2010." Paper presented at the International Studies Association Meeting, Toronto, Canada.
- Shelton, Crystal, Erik Cleven, and Aaron M. Hoffman. 2014. "Media attention and the deadliness of terrorist attacks." Paper presented at the International Studies Association Meeting, Toronto Canada.
- Hoffman, Aaron M. 2013. "Fear and reassurance in media coverage of the Boston Marathon bombing." Paper presented at the International Security Studies Section Conference, Washington DC.
- Hoffman, Aaron M. Christopher Kowal, and Jose Kaire de Francisco. 2013. "Terrorism coverage and the fear of terrorism." Paper presented at the American Political Science Association, Chicago IL.
- Hoffman, Aaron M., Robert Kulzick, and Christopher R. Agnew. 2013. "Information order effects and support for U.S. military operations." Paper presented at the Midwest Political Science Association, Chicago, IL.
- Hoffman, Aaron M. and William Shelby. 2013. "Mass mediated counterterrorism." Paper presented at the International Studies Association Meeting, San Francisco, CA.
- Aleprete Jr., Michael E. and Aaron M. Hoffman. 2013. "Explaining the Evolution of Interaction Opportunities across International Borders." Paper presented at the International Studies Association Meeting, San Francisco, CA.
- Hoffman, Aaron M., Robert Kulzick, and Christopher R. Agnew. 2012. "Information order effects and support for U.S. military operations." ISA's International Security Studies Section Conference, Chapel Hill NC.
- Hoffman, Aaron M. 2012. "Counterterrorism Coverage and Post-attack Resilience: A Review of the Literature." Paper presented at the 2012 International Studies Association Meeting, San Diego, CA.
- Hoffman, Aaron M. 2011. "Press coverage and the targeting of transnational terrorism." Paper presented at the 2011 Midwest Political Science Association Meeting, Chicago, IL.

- Hoffman, Aaron M., Christopher R. Agnew, Laura Vanderdrift, and Robert Kulzick. 2011. "Casualty Sensitivity and the Social Psychology of Commitment." Paper presented at the 2011 International Studies Association Meeting, Montreal, Canada.
- Hoffman, Aaron M., Crystal Shelton, and Erik Cleven. "Press freedom, military centrality, and the targeting of terrorism." Paper presented at the 2010 International Studies Association Meeting, New Orleans, LA.
- Hoffman, Aaron M. and Michael E. Aleprete Jr. "Political Arrangements and Geographic Proximity: the Effect(s) of Interstate Conflict on Land Borders." Paper presented at the 2009 International Studies Association Meeting, New York, NY.
- Hoffman, Aaron M. "Hypotheses on the Coverage of Terrorism: Evidence from the Washington Post, 1977-2004." Paper presented at the 2008 International Studies Association Meeting, San Francisco, CA.
- Hoffman, Aaron M. "Is the Coverage of Terrorism Changing?" Paper presented at the 2007 Peace Science Society Meeting, Columbia, SC.
- Hoffman, Aaron M., Dwaine H.A. Jengelley. "Media Coverage of Terrorism: Is there a Desensitization Effect?" Paper presented at the 2007 International Studies Association Meetings, Chicago IL.
- Hoffman, Aaron M. "The Logic of Outbidding and Monopoly Terror." Paper presented at the 2007 International Studies Association Meeting, Chicago, IL.
- Hoffman, Aaron M. and Dwaine H.A. Jengelley. "Media Coverage of Terrorism: Excitement or Fatigue?" Paper presented at the 2007 International Studies Association Meeting, Chicago, IL.
- Hoffman, Aaron M. "Understanding Terrorist Violence." Paper presented at the 2006 International Studies Association Meeting, San Diego, CA.
- Hoffman, Aaron M. "Competing for Casualties? Understanding the deadliness of terrorist violence." Paper presented at the 2005 Peace Science Society Meeting, Iowa City, IA.
- Hoffman, Aaron M. and Dwaine H.A. Jengelley. "Terrorism and the Media: Is there a Desensitization Effect?" Paper presented at the 2005 Midwest International Studies Association Meeting, St. Louis, MO.
- Hoffman, Aaron M. "Competing for Casualties? Understanding the deadliness of terrorist violence." Paper presented at the 2005 Midwest Political Science Association, Chicago, IL.

- Hoffman, Aaron M. "Silence and Voice in International Terrorism Campaigns." Poster presentation at the 2004 American Political Science Association Convention, Chicago IL.
- Hoffman, Aaron M. "Group Type, Situational Competitiveness, and Credit Taking: An Examination of Intrinsic and Extrinsic Causes of Terrorist Activity." Paper presented at the 2004 Midwest Political Science Association, Chicago, IL.
- Hoffman, Aaron M. "Taking Credit for their Work." Paper presented at the 2004 International Studies Association, Montreal, Canada.
- Hoffman, Aaron M. "Is Trust Learned? Evidence from the European Community." Paper presented at the 2003 International Studies Association, Portland OR.
- Hoffman, Aaron M. "Is Trust Learned? Evidence from the European Community from the Treaty of Rome to the Single European Act." Paper presented at the 2002 American Political Science Association, Boston, MA.
- Hoffman, Aaron M. "The Emergence of Trusting Relationships in the European Community: From the Treaty of Rome to the Single European Act." Paper presented at the 2002 Midwest Political Science Association, Chicago, IL.
- Hoffman, Aaron M. "The Development of Trusting Relationships in the European Community: Institutional Design from the Treaty of Paris to the Single European Act." Paper presented at the 2002 International Studies Association, New Orleans, LA.
- Hoffman, Aaron M. "The Formation of Trusting Relationships among the American States: An International Relations Perspective." Paper presented at the 2001 Midwest Political Science Association, Chicago, IL.
- Hoffman, Aaron M. "The Formation of Trusting Relationships in the 'Philadelphian System." Paper presented at the 2001 International Studies Association, Chicago, IL.
- Hoffman, Aaron M. "Conceptualizing Trust in International Relations: Definitions, Implications, and Measurement." Paper presented at the 2000Midwest Political Science Association, Chicago, IL.
- Hoffman, Aaron M. "Can States Trust? Conceptual Issues Relating to the Study of Trust in International Relations." Paper presented at the 2000 International Studies Association, Los Angeles, CA.

#### Public lectures

On relationship between Iraq war and war on terror, 2007 Purdue Peace Studies program public roundtable.

On U.S.-Iranian relations, 2007 Purdue Peace Studies program public roundtable.

On the "Baker-Hamilton report" 2007, Lafayette Unitarian Church.

On the Israeli-Palestinian conflict, 2007 Yonge Hall speaker series on Middle East politics.

On political and military situation in Iraq, Purdue Pugwash, 2006.

The dangers of nuclear terrorism, 2005, Purdue Pugwash.

On trust in international relations, 2004 Purdue University alumni association, Indianapolis.

On the formation of trust in world politics, 2001, Wesley foundation, Purdue University.

## Media interviews

- On counterterrorism's psychological effects, 2014 IDC radio: "ICT 14th World Summit Mr. Edan Landau with Prof. Aaron Hoffman." (http://1062fm.co.il/en/ict-14th-world-summit-mr-edan-landau-with-prof-aaron-hoffman/)
- Interviewed for, Shapiro, Lila. 2013. "Culprit May Not Take Responsibility For Boston Marathon Explosions, Experts Say." *Huffington Post*. http://huff.to/1319Exs
- On the use of weapons of mass destruction by terrorist organizations, 2004 WBAA radio "Behind the News" segment.
- On the dilemma of counter-terrorism, 2007 WBAA radio "Behind the News" segment.
- On the Israeli attack on Lebanon, July 17, 2006. Interview with WLFI, Channel 18 (Lafayette).
- Interviewed for article, "Lafayette citizens keep close eye on Gaza situation" August 2005, Journal and Courier.
- Interviewed for article, "Little girl's death a microcosm of Mideast" February 13, 2005, *St. Petersburg Times*.

Interviewed for article, "Future of Israel remains unclear" January 2006, Purdue Exponent.

On book, *Building Trust*. February 2006 interview with Gary Sieber, WTRC radio, Elkhart, Indiana.

Interviewed for story, "Indiana as America's No. 1 terrorist target" July 2006 by WTHR TV-13 Indianapolis.

Interviewed by WLFI TV-18, Lafayette for story, "Conflict in the Middle East" July 2006.

Interviewed for article, "Purdue reflects on changes" September 2006, Purdue Exponent.

Interviewed for article, "Purdue professors: Plan faces major hurdles" (on Middle East Road Map), June 3, 2003, Lafayette *Journal and Courier*.

Interviewed by *Purdue Exponent* about Purdue Peace Studies roundtable on War in Iraq.

Interviewed for article, "Nominee could emerge after Tuesday" February 2008, *Purdue Exponent*.

On U.S.-Iranian relations, September 2007, WLFI TV-18, Lafayette.

## **Teaching and Service**

## Awards and honors

Nominee, College of Liberal Arts Graduate Teaching Award (2016).

Nominee, 1<sup>st</sup> Annual Purdue University Favorite Faculty Award competition (2015).

## Graduate Courses taught

Experiments in International Relations.

P2P: Paper to publication.

Introduction to writing papers in political science for incoming graduate students.

Placement course for job seekers.

Seminar on international relations theory.

Seminar on international institutions.

Research seminar on terrorism.

*Undergraduate courses taught* 

Senior seminar on terrorism and counterterrorism in the media.

Senior seminar on public opinion and foreign policy. Introduction to International Relations. Public opinion and U.S. foreign policy. Research design and methods.

## *Instructional Training*

Israeli Foreign Ministry's summer workshop on Israeli politics, culture and society, 2007, Israel.

Summer Workshop on Teaching about Terrorism, 2006, College of William and Mary.

ICPSR Summer Courses in Quantitative Methods, University of Michigan.

Purdue University, CIE Instructional Seminar on Lecturing Effectively,

Purdue University, CIE Instructional Seminar "Sounding Better in the Classroom."

Purdue University, CIE Instructional Seminar on Syllabus Construction.

Active Learning Across the Disciplines. 4th Annual Teaching Excellence Conference, University of Pittsburgh.

Chancellor's Faculty Diversity Seminar, University of Pittsburgh.

Seminar on "Chilly Climate" in the classroom, University of Pittsburgh.

Seminar on technology in the classroom, University of Pittsburgh.

Practicum on Teaching, University of Pittsburgh.

# Reviewer

Cambridge University Press.
Polity Press.
St. Martin's Press.
University of Michigan Press.
American Political Science Review.
American Journal of Political Science.
British Journal of Political Science.

Comparative Political Studies.

Conflict Management and Peace Science.

European Journal of International Relations.

Foreign Policy Analysis.

International Interactions.

International Studies Review.

International Studies Quarterly.

*International Theory.* 

Journal of Applied Social Psychology.

Journal of Peace Research.

Journal of Politics.

Journal of Trust Research.

Millennium: Journal of International Studies.

Political Research Quarterly.

Security Studies.

Shofar.

Terrorism and Political Violence.

University and department service

Member, College of Liberal Arts Space Management Committee (Current).

Placement Director, Department of Political Science (2014-2015).

Chair, Future directions Sears Lecture series (Fall 2013-Spring 2014).

Convener, International Relations subfield (Fall 2013-current).

Member, Environmental Justice search committee (Fall 2013).

Chair, Sears Distinguished Scholar Recruitment Committee (2012-2013).

Member, Undergraduate Committee, Purdue University (2011-2013)

Member, Graduate Committee. Northern Illinois University (2010-2011).

Field organizer, International Relations. Northern Illinois University (2010-2011).

Advisory Board, *The American Undergraduate Journal of Politics and Government* (2003-2010).

Advisor, Terrorism and the Media Research Group, Purdue University.

Purdue University Grievance Committee.

Purdue University PRF Summer grant proposal evaluator.

Purdue University PRF dissertation grant proposal reviewer.

Purdue University, PRF evaluation committee, Department of Political Science.

Political Science department's undergraduate affairs committee, Purdue University.

Political Science department's graduate affairs committee, Purdue University.

Political Science Department's Library Committee, Purdue University.

Sears Lecture Committee, Purdue University.

Frank Lee Wilson Award Evaluation Committee, Purdue University.

Facilitator, MARC/AIM summer conference, Purdue University.

Member, Department of Political Science Graduate Affairs Committee, Purdue University.

Member, Department of Political Science Undergraduate Affairs Committee, Purdue University.

Peace Studies Committee, Purdue University.

Purdue MARC/AIM program (Summer 2003).